

There are challenges facing healthcare organizations that are determined to implement a successful Remote Patient Monitoring Solution. VitalSight™ is your solution.

Remote Patient Monitoring has been recommended in recent years as the solution for:

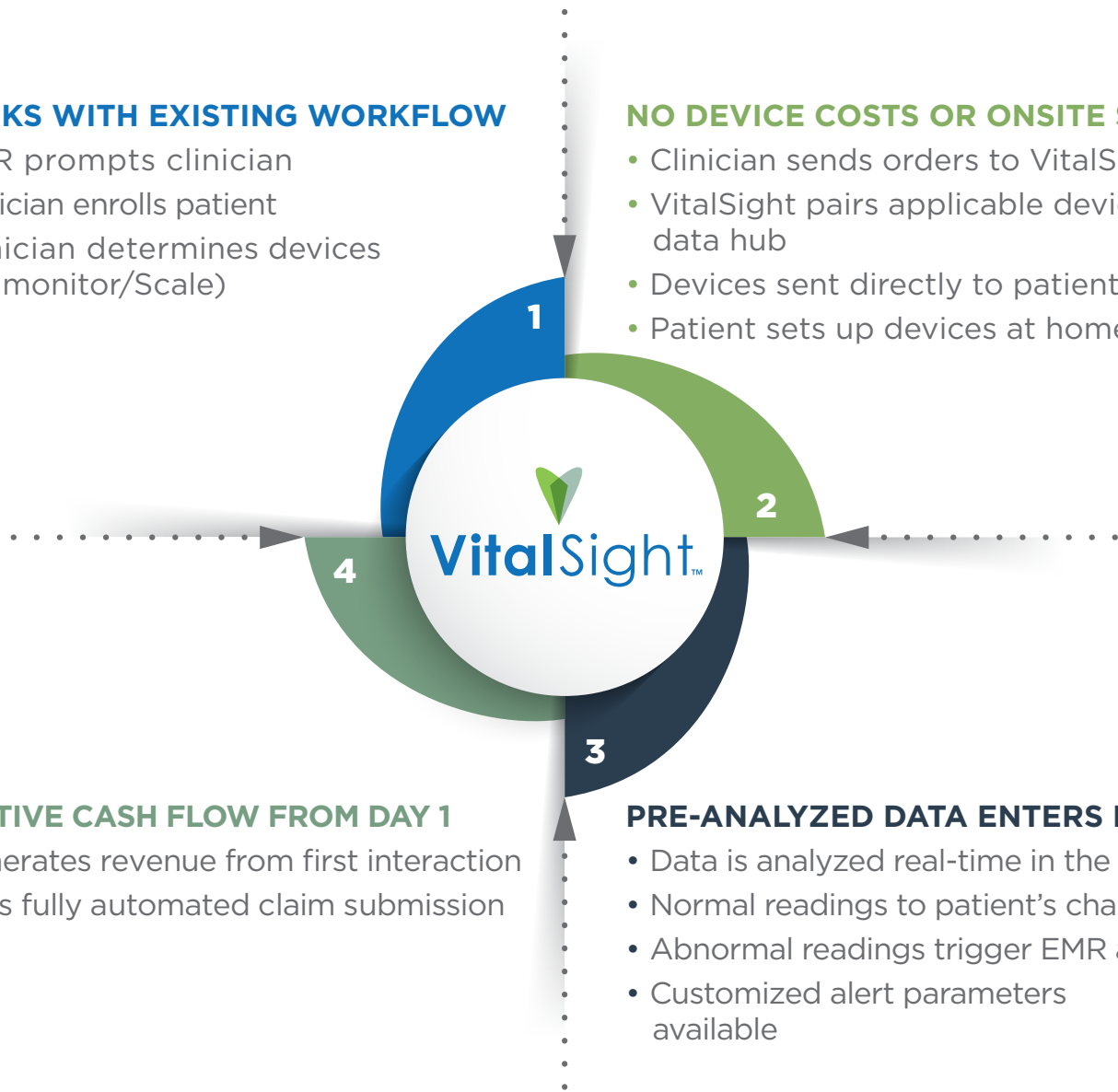
- Aging population crisis
- Rising healthcare costs
- Provider shortage
- Healthcare accessibility

WORKS WITH EXISTING WORKFLOW

- EMR prompts clinician
- Clinician enrolls patient
- Clinician determines devices (BP monitor/Scale)

NO DEVICE COSTS OR ONSITE SETUP

- Clinician sends orders to VitalSight
- VitalSight pairs applicable devices to data hub
- Devices sent directly to patient's home
- Patient sets up devices at home



POSITIVE CASH FLOW FROM DAY 1

- Generates revenue from first interaction
- Uses fully automated claim submission

PRE-ANALYZED DATA ENTERS EMR

- Data is analyzed real-time in the cloud
- Normal readings to patient's chart
- Abnormal readings trigger EMR alert
- Customized alert parameters available

DEVICES ARE CONNECTED DIRECTLY TO A CLINICIAN'S OFFICE



The patient's heart information from the convenience of their home, direct to their clinician.



VitalSight™ is designed very differently than other Remote Patient Monitoring solutions on the market today. The EMR integration takes a few weeks versus 6-9 months as other programs entail and training is minimal. With VitalSight, there is no need to hire additional personnel to setup devices with patients, support the program or review incoming patient results. Furthermore, inventory management is not needed.

VitalSight Benefits:

- Easy way to get clinically validated home BP monitors into the hands of your patients at no cost, depending on the patient's insurance coverage
- Clinically integrated enrollment process
- A simple way to make home monitoring data clinically relevant
- Know if your patient is having a hypertensive event, or similar emergency, by having data sent to the EMR in real-time
- See a snapshot of your patient's historical data in a few seconds
- New revenue stream

VitalSight Differences:

- VitalSight does not require you to go outside of your current EMR workflow
- Streamlines instructing your patient to monitor their BP at home
- Simple device setup & management
- Having controlled clinical data from patients
- No financial risk, requiring upfront investment, or requiring you to pay for services that aren't reimbursable to you*

*Approximately 12 hours of IT operations will be required for large institutions.

Frequently Asked Questions:

- Q** How will the program fit the current workflow of the clinic/office?
- A** VitalSight has been designed so that all touchpoints fit seamlessly into the existing workflow, and replace an action. For example, whenever a patient's health plan is covering RPM services, an order form will appear in the EMR during the encounter. No one needs to verify eligibility, and the enrollment process replaces instructing the patient to monitor at home that would otherwise occur during the encounter. Out-of-range results will trigger an EMR alert, but on average, providers will receive approximately 0-4 alerts per week.
- Q** How much will this cost to get up and running?
- A** There is no capital investment required to implement VitalSight. The only upfront cost would be the IT personnel necessary to assist with the EMR integration, which is minimal.
- Q** Will this cost my patients anything?
- A** This is dependent on insurance coverage per patient. The program is covered by Medicare and Medicaid. Medicare Advantage and commercial are on a case-by-case basis, and will be clarified during implementation.
- Q** What about liability if any emergency level readings are missed?
- A** The provider sets alert thresholds during enrollment. Any readings that exceed the threshold are sent to the EMR in the same way acute alerts are uploaded to the patient charts to ensure they are not missed.